

400 IP-DECT Server



+ a good deal more

Your SMB customers are always aspiring to do more. Here's another way you can help them.

The new upgrade to the Spectralink 400 IP-DECT Server makes more of the mobility features your customers count on.

So you can add more value to your customers' businesses. And new revenue streams to your own.

HERE'S HOW THE UPGRADE COMPARES:

400 IP-DECT SERVER STANDARD OFFERING

+ A GOOD DEAL MORE UPGRADED OFFERING

Up to
30



Wireless users

Up to
60

Up to
12



Simultaneous calls

Up to
24

Up to
3



IP-base stations

Up to
9



Support **multiple** locations

Integrate with all your apps and processes



Single- and **multi-cell** solution

No need to replace existing infrastructure – **all customers need is a new license key**



+ NEW REVENUE STREAMS



For your **existing customers**, all it takes to upgrade is the new license key

For your **new customers**, order the upgrade license key with any new 400 IP-DECT Server



Creates a new sales opportunity for customers that find themselves between the standard 400 IP-DECT Server and the high-capacity 6500 IP-DECT Server



Means you can go after **bigger sales and deals** for bigger customers in the SMB space



And **higher capacity** for your customers means more handset and base station sales for you

OF COURSE, THE UPGRADE INCLUDES ALL THE **INTEROPERABILITY, FUNCTIONALITY, AND SECURITY** YOU'D EXPECT FROM A **SPECTRALINK SOLUTION.**

Give your customers more from their servers. And get more from the SMB market and your Spectralink portfolio. Encourage your customers to upgrade today.



Download your Spectralink 400 IP-DECT information pack.



Or visit our website to discover the full range of DECT security certified Spectralink products.